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#### PRESS RELEASE

# Umbrella agreement signed between COSCO Shipping and DEME

- Unique joint venture between European offshore wind pioneer and Chinese shipping giant to develop offshore wind energy in China.
- Agreement signed in Beijing in the presence of Belgian Prime Minister Louis Michel and Chinese Premier Li Keqiang.

BEIJING – GUANDONG | The Belgian dredging, environmental and marine engineering group DEME and COSCO Shipping - the largest shipping company in the world - will work closely on the development of offshore wind energy in China. The umbrella agreement was signed today in the presence of Belgian Prime Minister Charles Michel and the Chinese Premier Li Keqiang. The attendance of both Heads of Government signifies the importance of the cooperation agreement and the Chinese vision concerning the transition to renewable energy.

DEME and COSCO Shipping are both market leaders in their sectors and have found one another in a joint venture active in offshore wind energy in China. The cooperation is in line with the Chinese climate vision and the development of renewable energy, which were recently incorporated in the 13<sup>th</sup> Five Year Plan (2016-2020) for social and economic development. The Chinese government wishes to significantly increase the installed capacity of offshore wind energy by 2020 and beyond.

As the largest shipping company in the world, COSCO Shipping wishes to enter this new market segment and has found a partner in DEME's subsidiary GeoSea, with its extensive experience in developing, building and maintaining offshore wind farms.

Luc Bertrand, Chairman of DEME: "As a pioneering company, DEME is a global leader in offshore wind energy, offering overall solutions via EPCIM contracts (Engineering, Procurement, Construction, Installation & Maintenance). Thanks to the accumulated know-how and experience with complex infrastructure projects at sea, DEME can support and carry out COSCO Shipping's offshore wind vision. The cooperation is also in line with the Group's partnering philosophy, in which DEME expands its international activities through sustainable cooperation with local partners. Such combinations have repeatedly proved successful in DEME's dredging and environmental divisions. The joint venture with COSCO Shipping is a win-win for both parties and will contribute to realising the ambitious Chinese climate objectives but creates also perspectives on further development and services in COSCO Shipping's areas of expertise such as heavy lift transport, shipbuilding, etc ...."

Xu Lirong, Chairman of COSCO Shipping: "The cooperation with DEME is in line with our strategy, and I believe it is going to help fortify our cooperation with customers, extend our business chain, moreover push forward the sustainable and healthy development of renewable energy industry in China. COSCO Shipping Corporation Limited is a world-leading integrated logistics and supply chain service provider, with shipping, integrated logistics and relevant financial services as core businesses, featuring coordinated development of multiple industrial clusters. Focusing on four strategic dimensions, which are "scale growth, profitability, anti-cyclical capability and building a global company", the Group highlights the "6+1" industrial clusters layout. The "6" is shipping, logistics, finance, equipment manufacturing, shipping services, and social services industrial clusters. The "1" means "Internet Plus" business based on business model innovation. This layout will help facilitate the integration of shipping factors and build a world-class logistics service provider."

#### Info

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#### **About DEME**

The Belgian dredging, environmental and marine engineering group DEME is an international market leader for complex marine engineering works.

Driven by several worldwide challenges (rising sea level - the scarcity of raw materials - the growing need for energy - reducing CO2 emissions - the contamination of our waterways and soils), DEME has transformed from solely a dredging and land reclamation company to a worldwide operating multidisciplinary and innovative marine engineering and environmental group.

Building on over 170 years of experience and know-how, DEME has organically moved into several related activities, such as the financing of marine engineering and environmental projects, executing EPC related complex marine engineering projects including civil engineering works, the development and construction of renewable energy projects, providing services for the oil, gas and energy sector, the decontaminating and recycling of polluted soils and sludge, the mining of marine resources (granulates and minerals), etc. Thanks to an integrated company structure, DEME strongly emerges as a global solutions provider, which offers its clients overall solutions. DEME has the most modern, high-tech and versatile fleet.

DEME has 4,600 employees worldwide. In 2015, the Group achieved a turnover of 2.35 billion euros.

## www.deme-group.com

# **About China COSCO Shipping**

COSCO Shipping Corporation Limited (hereinafter referred to as COSCO Shipping or the Company) is a multinational enterprise specializing in shipping, logistics and wharf services, ship building and repairing, The total fleet of COSCO Shipping comprises of 1114 vessels with a capacity of 85.32 million DWT, ranking No.1 in the world. Its container fleet capacity is 1.58 million TEU, ranking the fourth in the world. Its self-owned dry bulk fleet (365 vessels/33.52 million DWT), tanker fleet (120 vessels/17.85 million DWT), general cargo and specialized cargo fleet (3 million DWT), are No.1 in the world in terms of capacity.

The Company owns over 46 container terminals all over the world, with over 190 berthing spaces. The throughput of its container terminals worldwide amounts to 90 million TEU, taking the second place in

the world; the global sales volume of its ship bunker fuel exceeds 25 million tons, topping the world's list; the container leasing business scale surpasses 2.7 million TEU, which is the third-largest in the world; and its offshore engineering manufacturing competence and vessel agency business are also leading in the world.

The vision of COSCO Shipping is to undertake the mission of globalizing Chinese economy, consolidate advantageous resources, take global shipping, integrated logistics, and shipping related financial services as core business, and develop diversified industrial clusters, so as to build a world-leading business entity that provides integrated logistics and supply chain services.

## en.coscoshipping.com

