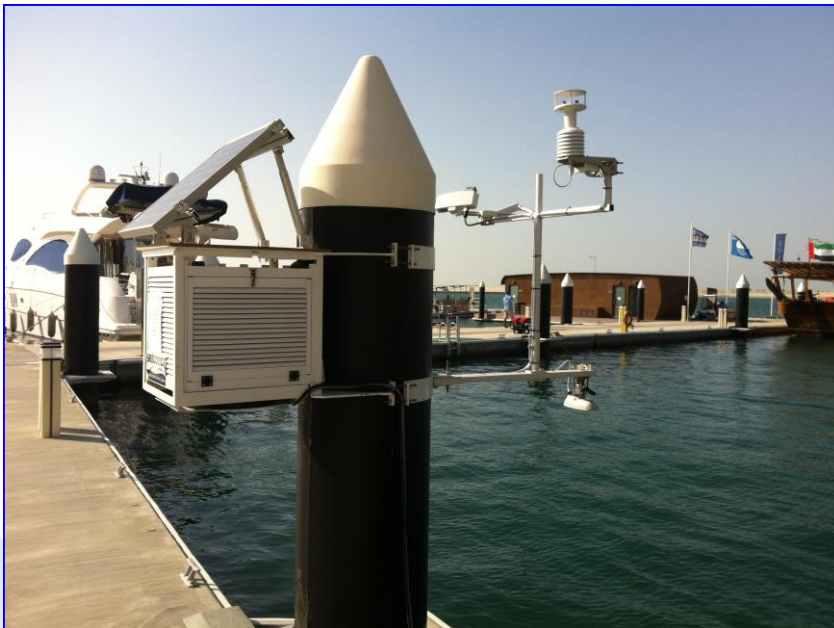


01 June 2017

Valeport reports surge in sales of Tide Gauges

Valeport has reported a surge in sales of tide gauge equipment in its most recent quarter.

The UK's leading manufacturer of oceanographic, hydrographic and hydrometric instrumentation said that sales of [tide gauge equipment](#) rose 22% over the same period in 2016. Valeport's performance and reliability in tide gauges is well renowned and the firm confirm that sales across the portfolio of tide gauge instrumentation including TideMasters,



Radar sensors and the TideStation are significantly ahead of forecast.

Valeport's tidal observation hub, [TideStation](#), optimizes performance of instrumentation and is designed to be flexible in its configuration and has Valeport's industry leading tide gauge system at its core.

The compact and robust TideStation unit offers pressure, radar and hybrid tidal observation techniques coupled with interfaces to other meteorological, telemetry and third party systems.

The Valeport **TideMaster** provides an accurate, versatile and easily deployed tide gauge for use in short or long term survey operations. [TideMaster](#) is compatible with a wide range of hydrographic software and tools. A control/display panel, Bluetooth, SD card memory and an optional weather sensor provide unrivalled functionality. Low power consumption



and a user selectable sampling regime allow for up to a year of autonomous operation, whilst optional telemetry packages extend the capabilities for real time operations.

Radar sensors developed by Valeport such as the **VRS-20**, which is a pulsed k-band radar level sensor, are designed to work seamlessly with the TideMaster tide logger and to operate standalone with optional integrated GPRS telemetry or interface to a third party data logger. Versatile and simple to install, the VRS-20 addresses a number of the issues traditionally associated with water level measurement. The non-contact technology removes the installation, corrosion and fouling issues of submerged sensors, while simplifying datum control. Accuracy and performance are unaffected by changes in water density and atmospheric conditions.



The positive sales performance for the tide gauge portfolio follows a similar rosy picture across all Valeport product sectors as Kevin Edwards, Valeport sales and marketing manager, commented:

“We’re at the half way mark in our financial year and we’re delighted to see such an acceleration in sales, we’re ahead of target and production is extremely busy. Not only are we seeing our tide gauge products being incredibly popular at the moment, with us working at full capacity to meet deliveries, but we’ve also seen a significant step change in sales to the oil and gas sector – with SVX2s, IPS and Altimeters reporting strong sales.”

Valeport Limited, St. Peter's Quay, Totnes, Devon, TQ9 5EW UK
Tel: +44 (0)1803 869292 Fax: +44 (0)1803 869293
E-mail: sales@valeport.co.uk Web: www.valeport.co.uk

VAT No: GB 165 8753 67 Registered in England No: 1950444





Valeport is the UK's leading manufacturer of oceanographic, hydrographic and hydrometric instrumentation. See www.valeport.co.uk

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About Valeport

- Valeport is the UK's leading manufacturer of oceanographic, hydrographic and hydrometric instrumentation.
- Valeport designs and manufactures instrumentation for the oceanographic, hydrographic and hydrometric communities with a worldwide customer base that includes: defence, environmental, oil and gas, renewable energy, construction, dredging and civil engineering sectors.
- Valeport has supplied to the subsea sector since it was established in 1969, now an independent, family owned business, Valeport employs more than 80 people from their base in Devon and works with a global network of agents to ensure a responsive and efficient worldwide service.

For further information, photography or interviews

Please contact Gill Vosper or Becky Morris at Absolute PR and Marketing on T.01392 680 740
gill@absoluteprandmarketing.com Becky@absoluteprandmarketing.com



Valeport Limited, St. Peter's Quay, Totnes, Devon, TQ9 5EW UK
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